



Leonard G. Garcia
Land Tenure Manager

Education

University of Texas – Austin

University of Texas - Pan American

Texas A&M University - Kingsville

Qualifications

- Thirty two years as a petroleum and mineral landman dealing with land and mineral owners in South and Central Texas, New Mexico, Arizona, Utah, Colorado and Wyoming.
- Past president and majority interest owner of a multi-national wine company, responsible for product development, marketing and sales for multiple brands, including annual budgeting, operations, purchasing, production, and supervision of 40 people. Under my direction, the company grew from \$36,000 in annual sales to over \$18,000,000, doing business in 46 states and internationally.

Professional Experience

2004 -
Present

Uranium Energy Corporation
Manager of Land Department

- Negotiating leases, assignments, contracts, right of ways, easements, data purchases. Overseeing contract landmen in title work. Coordinating prospects with company geologists and engineers. Managing a six state area.

Professional Experience, cont'd

1976 –
2004

Independent Petroleum Landman

- Researched title lease availability and royalty and mineral ownership, negotiated leases, easements, right of ways, seismic permits, purchased royalty, mineral, and working interests, conducted title curative work, and due diligence projects.
- Under contract with Sun Oil Company, Monsanto Exploration and Production Company, Trans-Anexco Energy Company, Tran-Texas Energy, Harkins and Company, Oryx Energy, Kerr-McGee, Mestena Oil and Gas, and Texaco.

1973 -
1976

Southwestern Bell Telephone

Marketing Consultant

- In charge of marketing communications for hotel/motel market in South Texas. Assessed client communications needs and designed, recommended and sold telephone systems.